# Personality and Learning Styles towards the Practical-Based Approach

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Abstract—An enduring question for educational research is the result of individual deviations in the efficacy of learning. The individual learning differences that have been much explored relate to differences in personality, learning styles, strategies and conceptions of learning. This article studies the personality and the learning style profile exhibited by students in a practical based approach of vocational courses. The relationship between personality and learning styles among students was assessed as the students got along through the curriculum. The analysis show that students are more oriented towards an active learning mode in a practical-based approach. Given a specific instruction, some people will learn more effectively than others due to their individual personality and learning styles. This study will help a vocational instructor and advisors to understand their students and to design instruction that can benefit students to accomplish a respectable performance in their learning process.

Index Terms—Learning styles, personality, practical-based approach.

#### I. INTRODUCTION

Learning approach has gotten considerable attention over the past several years. Learning approach has attracted strong advocates among learners looking for alternatives to traditional teaching methods. For many educators, there remain doubts about what learning approach is and how it differs from one advance to others. Students get into colleges with varied cultural and ethnic backgrounds that bring a differ personality and learning styles [1].

The ways that students go around accumulating data and rendering information can be surprisingly different. Students have different tastes and strengths in how they gather information and process the data. These tastes are sometimes concerned to as learning styles and are practiced to describe and help us understand the different ways in which different student discover.

II. CHALLENGES OF HUMAN CAPITAL DEVELOPMENT Education affects every individual of a country, the general

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consensus has been that there is a high positive relationship between the rise in educational expansion and economic development [2]. An integrated human capital should strengthen the entire education includes preschool, primary and secondary schools, tertiary and lifelong training [3]. The focal point of the development of education and training should be aimed for the betterment of the quality of human capital. The rationale behind human capital is based on three arguments: a) That a new generation must be given the appropriate parts of the knowledge which has already been articulated by previous generations. b) That a new generation should be taught how existing knowledge should be used to develop new products, to introduce new processes and production methods and social services. c) That person must be encouraged to develop entirely new ideas, products, processes and methods through creative approaches. Thus, the existing educational system demands to be beefed up to assure that every person is afforded the opportunity to play up their potential and talent [4], [5] According to Nik Abdul Majid [3] again, the development of curriculum, assessment methods and learning approach should make priority to enhance human capital inquisitive, has the ability to think critically and have entrepreneurship in accordance with Malaysia's efforts to reach a developed nation by having knowledgeable and skilled citizens.

#### III. PERSONALITY TYPES

Personality types is specified as a fairly fixed characteristic of an individual. It defines how an individual deals with new information and views situations [6], [7]. Jung [6] who wrote that what seems to be a random behaviour is in reality the effect of deviations in the way people choose to utilize their mental capacities. He noticed that people generally employ one of two mental functions that are taking in information, which he called perceiving, or organizing information and coming to conclusions, which he called judging.

Jung [6] also noted that, although everyone takes in information and makes decisions, some people prefer to do more taking in information (perceiving) and others prefer to do more decision making (judging). Finally, Jung observed, "Each person seems to be more energized by either the external world (extraversion) or the internal world (introversion)." What Jung called a person's psychological type consists of his or her preference in each category: 1) Extraversion (E) – Introversion (I) was described how people react and interact with the universe around them. Extraverts are "outward-turning" and tend to be action-oriented, enjoy more frequent social interaction, and feel excited after

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with other people. spending time Introverts "inward-turning" and tend to be thought-oriented, enjoy deep and meaningful social interactions, and feel recharged after spending time alone. 2) Sensing (S) - Intuition (N) was described how people, gather information from the world around them. People spend some time sensing and intuiting depending on the situation. People who prefer sensing tend to pay a great deal of attention to reality, particularly for what they can learn from their own senses. They tend to focus on facts and details and enjoy getting hands-on experience. Those who prefer intuition, pay more attention to things like patterns and impressions. They enjoy thinking about the possibilities, imagining the future and abstract theories. 3) Thinking (T) - Feeling (F) was focus on how people make conclusion based on the information that they collected from their sensing or intuition functions. People who prefer thinking place a greater emphasis on facts and aim information. They incline to be coherent, logical and impersonal when weighing a decision. Those preferring feelings are more likely to consider the people and emotions when arriving at a conclusion. 4) Judging (J) - Perceiving (P) describes how people tend to trade to the external universe. Those who lean toward judging prefer structure and firm decisions. People who lean toward perceiving are more perceptive, flexible and adaptable.

#### IV. LEARNING STYLES

Learning styles is such a characteristic cognitive, effective, and psychosocial behaviours that serve as relatively stable indicators of how learners perceive, interact with, and respond to the learning environment [8]. Learning styles are considered by many to be one factor of success in higher education. The Soloman-Felder [9] Model of learning styles incorporates most of the major approaches to understanding learning styles. Table I describes the scale of Index Learning Styles.

TABLE I: MODEL OF LEARNING STYLES				
ACTIVE	REFLECTIVE			
Active learners learn by doing	Reflective learners learn by thinking			
something with information. They	about information. They prefer to			
prefer to process information by	think things through and understand			
talking about it and trying it out.	things before acting.			
CENCING	DIELIER IE			
SENSING	INTUITIVE			
Sensing learners prefer to take in	Intuitive learners prefer to take in			
information that is concrete and	information that is abstract,			
practical. They are oriented towards	original, and oriented towards			
details, facts, and figures and prefer	theory. They look at the big picture			
to use proven procedures. They are	and try to grasp overall patterns.			
realistic and like practical	They like discovering possibilities			
applications.	and relationships and working with			
	ideas.			
VISUAL	VERBAL			
Visual learners prefer visual	Verbal learners prefer explanations			
presentations of material -	with words - both written and			
diagrams, charts, graphs, pictures.	spoken.			
SEQUENTIAL	GLOBAL			
Sequential learners prefer to	Global learners prefer to organize			
organize information in a linear,	information more holistically and in			
orderly fashion. They learn in	a seemingly random manner without			
logically sequenced steps and work	seeing connections. They often			
with information in an organized	appear scattered and disorganised in			
and systematic way.	their thinking yet often arrive at a			
	creative or correct end product.			

### V. THE RELATIONSHIP BETWEEN PERSONALITY AND **LEARNING**

Personality types and learning trades are thus interlaced with each other that personality shapes an important facet of getting a learning style. Learning strategies do not work on their own, but are directly dependent on the learner's learning style and other personality variables [10], [11]. In another study, a positive relationship between open and extroverted personality and active-minded types and responsive-intuitively learning styles was found. Specifically, a positive interdependent relationship was set up between the extraversion and active-cautiousness and openness and sensitive-intuitive features [12]. Kamarulzaman examined the relationship between personality-learning styles in the related literature and added up to the conclusion that personality has effects on learning styles. He stated that extroverted individuals are particularly suited accommodating learning style.

Therefore, to realize the intention, the field of technical and vocational education in detail is directly affected and need to transform into various fields including curriculum. The planning and growth of the curriculum should be thinking in a big frame so that the curriculum was guided by ideas which were developed on the creativity, innovation, flexibility and comfortable with change [14]. Mohamad [15] observed that efforts should be taken to acquire an education and training system that is efficient and responsive to meet the demands of the labour force that is versed and extremely skilled and equipped with positive values.

Nordin [14] suggests, skills and innovation, collaborate critical minded are very important in the planning and implementation of the educational system and curriculum in the future. Thus, according to Abdul Razak [16], an efficient education system should be provided to enhance students' achievement. Improving quality, access and equity in education should be continually strengthened. Vocational education system upgrading should be carried out carefully, including the execution of the new Standard Curriculum in Vocational Colleges (KSKV) was presented. Referable to the new KSKV system using a modular learning system, teaching and studying must also bring into account several factors, including personality types and different learning styles of students so that the process of teaching and learning could be implemented perfectly and give optimal benefits to students.

Thus, this study should be undertaken to identify the personality types and of learning styles as well as the relationship between the students personality and style of learning and its impact on vocational college students' excellence in order to benefit students, teachers, community and vocational institutions.

#### VI. METHODOLOGY

A descriptive quantitative survey was applied to study the nature of the relationship between personality and learning styles towards vocational college students. The data were analysed to measure the relationship between two variables that describes the strength of the relationship and also the significance of the study. It conducted among students at the vocational college.

The study was conducted among 269 students from eight different types of courses, Vocational Diploma in Vocational College Malaysia. The sample of the study was taken from the courses of Automotive Technology, Electrical Technology, Business management, Bakery & Pastry, Culinary, Cosmetology, Dressmaking & Fashion and Early childhood studies.

An instrument used in this research was the Myers-Briggs — Type Indicator (MBTI) and the Index of Learning Styles (ILS)—to identify personality types and learning styles of respondent. A set of questionnaires was used as a tool to collect data on 269 students.

#### VII. DISCUSSION

The result of the data obtained from the study was analysed using descriptive and inferential analysis method. Descriptive analysis in the form of frequency and percentage was used to discover personality types and dominant learning styles among students while the inferential analysis in the form of Spearman Correlation was used to assess the relationship between personality types and learning styles.

The findings related to personality in Table II, show that personality types Intuitive-Introvert-Thinking-Judging (INTJ) is the most popular which 27 people (11.2%), followed by the personality Introvert -Intuitive-Feeling-Perceiving (INFP) 23 people (9.5%), personality Introvert-Intuitive-Thinking-Perceiving (INTP) 21 people (8.7%) and personality Extrovert-Sensing-Feeling-Judging (ESFJ) 19 people (7.9%). ENTJ personality is a personification of the least favoured by students.

TABLE II: DISTRIBUTION OF FREQUENCY AND PERCENTAGES BY

GENDER ON PERSONALITY TYPES				
Personality type	Frequency	Percentage (%)		
INTJ	27	11.2		
INFP	23	9.5		
INTP	21	8.7		
ESFJ	19	7.9		
ENFP	18	7.5		
INFJ	18	7.5		
ISFP	18	7.5		
ISTJ	16	6.6		
ISFJ	15	6.2		
ESFP	14	5.8		
ENTP	12	5.0		
ENFJ	11	4.6		
ESTP	9	3.7		
ISTP	8	3.3		
ESTJ	7	2.9		

Overall, the student's preferred choice as in Table III, is a Visual learning style, 154 students (63.9%) followed by learning style, balanced Sensing-Intuitive and balanced Sequential-Global -129 students (53.5%). Learning style, Active (48.5%)and learning style, Balanced Active-Reflective 109 students (45.2%). While Intuitive learning style 31 students (12.9%), Global learning styles 20 students (8.3%), Reflective 15 students (6.2%) and Verbal learning styles, 8 students (3.3%) are an unpopular learning style in the teaching and learning process in vocational college. Summary of the findings shows a Visual learning style, Sensing-Intuitive balanced and balanced Sequential-Global among vocational students has its advantages. Students can make themselves flexible during the process of teaching and learning, whether at the time with a teacher (face to face) or without a teacher (non-face to face) where students are able to explore the knowledge through observation, diagrams, illustrations or books reading to pursue theories as well as a concept.

TABLE III: FREQUENCY	DISTRIBUTION ON	I EARNING STVI ES

Learning style	Frequency	Percentage (%)
Visual	154	63.9%
Sensing-Intuitive	129	53.5%
Sequential- Global	129	53.5%
Active	117	48.5%
Active-Reflective	109	45.2%
Sequential	92	38.2%
Sensing	81	33.6%
Visual-Verbal	79	32.8%
Intuitive	31	12.9%
Global	20	8.3%
Reflective	15	6.2%
Verbal	8	3.3%

Table IV below shows the results of the significant relationship between personality and learning styles. The learning style Sensing-Intuitive with p < in circumstances coefficient .05 is a very weak relationship (r = 0.307).

TABLE IV: RELATIONSHIP BETWEEN PERSONALITY AND LEARNING STYLES

Learning style	Sig (2-sided)	Cramer V
Active-Reflective	.281	.266
Sensing-Intuitive	.035	.307
Visual-Verbal	.877	.210
Sequential-Global	.422	.253

## VIII. CONCLUSION

Overall, it was found that the majority of vocational college students has a personality of Introvert-Intuitive -Thinking-Judging-(INTJ), and main learning styles among vocational college students during the teaching and learning is Visual learning style. This means that vocational students prefer to learn using visual methods compared to other means.

Visual learning styles adopted by vocational college students actually have relevance to the field of disciplines in vocational colleges, especially in technical and hospitality where during learning process , they need to use the actual tools or other graphics such as diagrams, photos, videos, and animations. The use of actual machine and hand tools as teaching materials very helpful in teaching process. This indirectly led to the Visual learning style.

The next significant relationship exists solely between the personality and learning-style Sensing-Intuitive while others is not substantial. Therefore, teachers must ensure that teaching in the form of cognition and skills in vocational college would emphasize personality and learning style seriously so that students will be more interested in studying in vocational college.

When teachers and students understand the conflicts in their personality, teaching and learning styles, and therefore learning, is enhanced. A student's interests and learning approach directly affect how he or she performed. This was given to educators to consider different teaching approaches, based on the needs of students.

Students whose preferences are different from those of a teacher may discover it difficult to adjust to the classroom atmosphere and the teaching methods of that teacher. Teachers who vary their teaching styles after learning about personality type often find they can motivate and teach a wider range of students, because they are developing diverse approaches that better meet the needs of all students.

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